PRESSEMITTEILUNG

Growth continued –
Würth Industrie Service closes business year 2018
with sales of EUR 567.7 million

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Bad Mergentheim/ Main-Tauber-Kreis.
Würth Industrie Service GmbH & Co. KG can look back on a pleasing year 2018 and again continues its growth of the past years. The supplier of modular C-Parts solutions for the manufacturing industry increased its sales in 2018 by 12.5 percent to a record value of EUR 567.7 million.

Digital transformation as a driver in C-Parts management
Within the Würth Group, Würth Industrie Service specializes in automated, individual supply and logistics systems for production materials and MRO in the manufacturing industry. A product range of more than 1.1 million items is the basis for direct deliveries to customers' worldwide locations as well as for networked C-Parts solutions in purchasing, intralogistics, at the workstation, at the production line or in maintenance. As in the previous year, digital transformation will therefore remain a key topic in 2019. The focus is on processes and systems that should become more efficient, even safer and more user-friendly with digital solutions. For example, the integrated supplier integration, CPS®miLOGISTICS. Behind it, there is an intelligent concept based on the principle "everything from one single source", with which customers can completely manage not only the Würth product portfolio but also non-Würth parts – and this within the proven supply systems such as RFID Kanban. Würth Industrie Service thus offers a solution with which users can digitize their entire supply chain and make it more transparent.
"Digitalization enables us to automate recurring manual activities with the aim of concentrating capacities on our customers' core purchasing and procurement tasks. In the digital age, however, people still play the central role and can spend, for example, even more time on personal communication and solving complex logistical challenges. There is more than enough of that," says Rainer Bürkert, Executive Vice President of Würth Group and General Manager of Würth Industrie Service.

Employment
"In order to drive these developments forward, resources were built up in the personnel area and the 1,500 employee mark was exceeded for the first time

in April. We see this strengthened team as the key to further growth in order to inspire even more customers of our company and our systems," said Bürkert. In 2018, the number of employees increased by 10 percent to a total of 1,639 colleagues. Training and further education remain also a central topic. There is the opportunity to take part in various training courses on a daily basis in almost every specialist field and to obtain first-hand knowledge from employees for employees. Here, investments into digitization were made in order to expand the range of online training courses such as e-learnings and to enable employees to operate globally from any location. However, the transfer of knowledge and the promotion of personal strengths does not only begin at work, but already with those who complete an apprenticeship. With a number of 180 trainees and dual students, a training quota of 14% is achieved. The compatibility of family and career is also an important factor. This is why part-time work or home office models are offered in various areas of the company, as well as investment in additional benefits such as a company pension plan or a kindergarten allowance, a children's holiday camp, regular employee events, discounts in the company restaurant and much more. Besides, the recruitment of specialists plays an important role, especially in logistics and IT. New committed colleagues, young professionals for internships as well as trainees and dual students are currently being sought for a wide variety of company divisions and areas of responsibility.

Investments in the Würth Industrial Park

The growth requires investments in the company location and thus in the most modern logistics center for industrial supply in Europe in order to offer continued maximum supply security and the highest product, service and system quality for customers. In 2018, an amount of EUR 43.28 million was invested in the future of the Würth Industrial Park. Construction work began on the extension of the high rack warehouse by an additional 39,000 pallet spaces and on the expansion of the OSR shuttle warehouse. Further investments are planned in buildings, technologies such as open shuttles as driverless transport systems, picking and palletizing robots as well as storage capacities, so that an increase to more than 1,000,000 storage spaces can be expected by 2020.

Over 270 million have been invested in the company site and the technologies from the early years until today.

Internationality

In 2018, the Würth Industrial Network (WINWORK®) also showed a pleasing development. The intensified activities in the European, American and Asian business units lead to a uniformly high standard of systems and services worldwide and strengthen both the growth of Würth Industrie Service and the entire Industry Division of Würth Group. This international network of industrial companies in 40 countries generated sales of EUR 1.617 billion worldwide in the past business year. The focus of this integrated approach is on maximum process transparency and supply security for the customer as well as greater consideration of his cultural requirements and individual needs.

Pictures

Picture 1: Baumaßnahmen Industriepark Würth.jpg

Picture caption 1: Investments in the future of the site and the jobs - Construction work on the Würth Industrial Park in Bad Mergentheim

Picture source 1: Würth Industrie Service GmbH & Co. KG

Picture 2: Behälter-Kommissionierroboter.jpg

Picture caption 2: Investments in new technologies in logistics - Picking robot for bins

Picture source 2: Würth Industrie Service GmbH & Co. KG